

# **SEP Hybrid Backup -** Security from one source for all requirements

With SEP solutions, companies protect what they have achieved so they can focus on their business. All relevant physical and virtual environments, operating systems, databases & applications up to the entire SAP Solution Stack are secured. SEP offers solutions for on-premise & cloud, cloud apps (Office 365,



Salesforce, G Suite, MS Dynamics) & for backup-as-a-service providers. The "Made in Germany" SEP sesam Hybrid Backup solution is ideal for the consolidation of complex environments & the implementation of compliance & EU-GDPR requirements.

### **SEP** sesam

SEP sesam is the universal Hybrid Backup & Restore solution for heterogeneous, physical and different virtual environments as well as Cloudto-Cloud Backup. SEP sesam supports 9 hypervisors natively.





### **SEP Cloud App Protection Services**

Cloud-2-Cloud Backup & Restore for Office 365, Salesforce, G Suite, MS Dynamics - Backup Software-as-a-Service including storage with individual retention time.



## SEP sesam as Backup as a Service Solution

Special solution and licensing for Managed Service Providers (MSPs).

#### SEP sesam VM Essential Edition



Virtualization platforms in one SEP sesam license - VM Essential supports any number of employees & VMs in an enterprise - simple, cost effective & user friendly.

















UNIFORM LOOK & FEEL FOR BACKUP AND RESTORE IN THE GUI / UI

## **SEP Premier Partner Program**

- √ 100% sales via channel partners
- Opportunity Registration Program: Project protection with best price guarantee
- ✓ Higher discounts and margins: Project registrations for new customer projects with significantly higher discounts & margins than competitors
- ✓ **Qualified Leads:** Within the scope of joint marketing campaigns you receive qualified leads
- ✓ Online sales training & technical training on site: Goal-oriented SEP sesam know-how, personal education, specific trainings, webinars and workshops as well as certifications
- ✓ Marketing assistance for campaigns & events\*, provision of content & materials, personnel support\* \*by arrangement

